

Top Homebuilders Choose a Winning Team



FOUNDED: 1967

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For 50 years, Paul Johnson Drywall (PJD) has been a leader in the drywall industry, partnering with the most successful single-family and multi-family builders in Arizona and Nevada to develop welcoming communities across the region.

How it All Started

PJD began building homes in Arizona in 1967, thanks to a partnership with legendary Valley developer John F. Long. This partnership resulted in the construction of more than 33,000 two and three-bedroom homes in Maryvale, providing working-class families with the opportunity to own their own homes.

How Do We Keep Succeeding?

PJD's business model is based on providing the highest standard business practice to our customers, home owners and employees. Regardless of market conditions, we succeed because we strive for excellence by focusing on these key areas:

➤ **Successful Jobsite Strategy:** We invest in productivity training to ensure our projects are finished on time and to our exacting standards. Every crewmember is empowered to help our clients with any number of requests, from cleaning up an outside area to

loading and assembling furniture –our crews tell our customers “YES”.

➤ Continually Increasing Capacity:

Through our continual recruitment and training programs, we are always prepared to enlist and build an extensive, skilled workforce for both short-term and long-term projects. Over the past several years, in the midst of an industry-wide labor shortage, we have nearly doubled our workforce. We have formed a Veterans Apprenticeship program to help train and provide jobs to veterans. In addition, we recently began participating in a refugee program through Catholic Charities in which we employ experienced construction workers to deliver quality work to our customers, while at the same time helping them to assimilate into our communities.

➤ Highest Safety and Compliance Standards:

We have established a culture that prioritizes safety and compliance. Before going to a jobsite, our crews spend their first day as employees in safety training. That's how important safety is to us. We also work with the Department of Labor to establish and advocate for the highest possible standards of compliance at PJD and across our Industry. We strive to be an example of excellence and we share best practices with our

competitors to encourage others to bring their best to jobsites.

What our Customers Say

“In the 50 years that Dorn Homes has been building homes in Arizona, Paul Johnson Drywall has always been one of the very best companies we have ever worked with. Their passion for constantly striving for improvement, building an incredible workforce and team, and treating their builder customers like true partners makes them the BEST drywall company in the United States. There is a reason every homebuilder wants to partner with Paul Johnson Drywall . . . they demand the highest quality from themselves and truly care about delivering an excellent product, all while using streamlined and tested systems and processes. Congratulations to our fellow partner, also celebrating 50 years of business!”

David Grounds

President & CEO of Dorn Homes, Inc.

At Paul Johnson Drywall, we measure success by our ability to help clients achieve their deadlines and sales goals, ensure our crews' safety, and assist our employees in bringing their very best to every project.

We're Winning Together!

Together, Paul Johnson Drywall has been helping home builders, multi-family developers and commercial builders succeed for 50 years.

IT'S GREAT TO BE ON THE WINNING TEAM!

“Winning is not a sometime thing; it's an all time thing. You don't win once in a while, you don't do things right once in a while, you do them right all the time. Winning is habit. Unfortunately, so is losing.” – VINCE LOMBARDI



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