

October 31, 2018

To our valued customers,

In an effort to offer you timely wallboard pricing direction for 2019, and based on recent manufacturer price guidance, Rosen Materials is announcing a price increase effective January 1, 2019 in the amount of 15% on all wallboard sheet products and 5% on all wallboard finish products.

Manufacturer increases are being implemented to offset the rising costs of raw materials, tariffs, labor shortages and transportation expenses, which continue to escalate at a rapid pace.

Continued cost pressures and the decrease in labor and trucking resources may necessitate additional price increases in 2019, therefore, the above price increase notice will be in effect through April 30th. All future price increases in 2019 will come with at least 30 days of notice.

Also, our previously announced fuel surcharge of \$25.00 per delivery and minimum trip charge of \$100 dollars for all orders under \$700 dollars will remain in place in 2019.

We truly appreciate your business and if you have any questions, please contact your local Rosen representative.

Regards,

Drew Rosen President

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Florida Locations: Daytona * Edgewood * Ft. Myers * Ft. Pierce * Ft. Lauderdale.* Ft. Lauderdale Export * Jacksonville * Lakeland * Miami Miami Export * Naples * Panama City * Pensacola * Riviera Beach * Rockledge * Sarasota * Tallahassee * Tampa * Wildwood

Georgia Locations: Alpharetta * Cartersville * Covington * Jonesboro * Winder

Chicago, IL * Las Vegas, NV * Mobile, AL * Phoenix, AZ * Reno, NV