



September 29, 2016

**To Our Valued Customers:**

In response to customer requests for pricing to be used for work on jobs beyond the end of this year, we are sending you this communication to provide you with information with respect to American Gypsum's wallboard pricing for 2017.

In light of the increase demand for our products along with our anticipated increase in manufacturing costs over the next year we are implementing the following.

Effective January 20, 2017, American Gypsum will be increasing your wallboard prices by 15% over today's prices. This new price will be your not to exceed price for all your wallboard purchases for the 2017 calendar year.

**AMERICAN GYPSUM COMPANY**

Areas: United States



October 24, 2016

To: Our Valued Customers

Re: Price Increase Announcement-Gypsum Board Products  
Effective Markets: All U.S. and Export

In response to your requests to provide price information for 2017, this is to advise that CertainTeed Gypsum will increase price effective with shipments on January 20, 2017 by 20%.

This increase is driven primarily due to several input costs to include energy and its impact on all materials as well as freight.

This amount will apply to all gypsum board products and is intended to be in effect for the remainder of 2017.

Should any portion of this increase not be realized, a further increase will be forthcoming later in the year. We will provide adequate notice of any future announcements.

Should you have any questions please contact your territory manager or regional manager.

We thank you for your business and continued support of CertainTeed Gypsum.

Sincerely yours,

CertainTeed Gypsum



**CertainTeed Gypsum**

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CertainTeed Gypsum, Inc.



# price bulletin

Corporate Office  
2001 Rexford Road  
Charlotte, NC 28211  
704/365-7300  
nationalgypsum.com

Sept. 16th, 2016

## TO OUR CUSTOMERS:

We are issuing the following direction in response to customer requests to provide pricing guidance through the calendar year 2017.

Effective with shipments on and after Monday, January 23, 2017, National Gypsum Company and its subsidiary entities will increase prices 20% on our entire Gypsum Wallboard product line, including all specialty panels.

It is our intention that this increase will be good for the entire calendar year of 2017. At this time, we would like to reaffirm our ongoing policy prohibiting the quotation of individual jobs.

Thank you for your valued business and continued support. If you have any questions, please contact your local National Gypsum Company Sales Representative.

NATIONAL GYPSUM COMPANY  
AND ITS SUBSIDIARY ENTITIES

AREA: Entire U.S. and All Export



10600 White Rock Road  
Bldg. B, Suite 100  
Rancho Cordova, CA 95670  
916-631-6600

November 16, 2016

To Our Valued Customers:

Prices on all PABCO® Gypsum wallboard products will be increased by 20% on all shipments effective January 2, 2017. This increase will be good for the 2017 calendar year.

There will not be a price increase for the QuietRock® product line for 2017.

At PABCO® we continue to strive to provide the consistent quality products and service you have come to expect. As always we appreciate your support and should you have any questions, please contact your local PABCO® representative.

Your continued business and support is greatly valued.

PABCO Gypsum



November 17, 2016

**To:** Our Valued Customers

**Region:** Northwest & Southwest – United States

**Re:** Price Increase Announcement – CertainTeed Finishing Products

CertainTeed Gypsum is announcing a price increase for the following CertainTeed finishing products effective with shipments on December 19, 2016:

All Ready-Mix Products: 5%

All Setting Compound Products: 5%

All Powder Texture Products: 5%

All Primers and Surfacer Products: 5%

All Paper Tape Products: 5%

If you have any questions, please contact your local Territory Manager or Regional Manager.

Thank you for your continued support.

CertainTeed Gypsum



CertainTeed Gypsum

20 Moores Road • Malvern, PA 19355 • USA • Tel: (610) 893-6000 • [www.certainteed.com](http://www.certainteed.com)



October 7, 2016

To Our Valued Customers,

Subject: *Price Increase - Effective Monday, January 4, 2017*

In previous increase letters Westpac has advised that we would attempt to announce an increase annually in January, if necessary, based on increases incurred by our raw material, packaging and transportation vendors throughout the year. In that regard, an increase is necessary for 2017.

Following are the increases that will become effective with shipments on or after Monday, January 4, 2017:

*All Finished Goods - 5%*  
*and*  
*Drywall Joint Tape - 5%*

Price lists shall be forthcoming.

As always, we thank you for your continued business and support. Please feel free to contact your local Westpac Sales Representative or our office should you have any comments or questions.

Sincerely,

A handwritten signature in blue ink, appearing to read "Todd Landreth".

Todd Landreth  
General Sales Manager

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framerite@marinoware.com
connectors@marinoware.com

Date: November 17, 2016

To: Our Valued Customers

Re: Price Increase Announcement – 10% Effective January 2, 2017

Due to successive cost increases on steel, Marino\WARE will raise prices 10% on all products effective January 2, 2017, which is already reflected by an escalator on job quotes. New price pages will be distributed by mid December.

Marino\WARE will honor all quotations activated in accordance with the "quote activation policy" dated April 13, 2010, which can be found on our website, www.marinoware.com. We will void any job quotes not activated in accordance with policy guidelines. In light of the recent market developments, we urge you to review the disposition of any open job quotations with your customers.

Thank you for your continued support!

Sincerely,

Marino\WARE Sales Management Team

Gerry Compton
Northeast

Bill Mayne
Southeast

Mike Fenbert
Midwest

Evan Keebler
South Central

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