



December 23, 2016

To Our Customers,

Effective Monday, February 6, 2017, USG will increase prices on the following products:

- All Commercial and Retail Ceiling Panels (including Gypsum Lay-In Panels) will increase 5%
- All Commercial and Retail Suspension systems will increase 5%. (including Drywall Suspension Systems)
- All Specialty Ceiling Systems will increase 5%.

Your USG sales representative will contact you to deliver updated price lists and discuss our escalation guidelines. As always, we appreciate your business, and look forward to our continued partnership.

Sincerely,

A handwritten signature in black ink that reads "Matt Byrne". The signature is fluid and cursive, with the first name "Matt" being more prominent than the last name "Byrne".

Matt Byrne
Senior V.P. Sales, North America
USG

COVERAGE AREA: All United States, Canada, Mexico and LATAM